



Fast & Fair Consortium Agreements – Facilitation with DACCORD®

Streamline complex multi-partner negotiations and reach agreements efficiently, transparently, and on time.

BACKGROUND

Consortium & cooperation agreements are a crucial pillar of collaborative research and innovation projects – especially those under Horizon Europe, FFG, or FWF Clusters of Excellence for example. Yet, negotiating these agreements across diverse partners from academia, industry, and international backgrounds is often complex and time-consuming. Traditional processes can lead to extended delays, internal friction, and missed deadlines. Legal departments play a crucial role in efficiently balancing multiple priorities. To navigate this complexity, a structured and neutral facilitation process is essential. This is where we step in.

OUR SERVICE: THE DACCORD® METHOD

We offer facilitation for consortium & cooperation agreement negotiations using our proprietary DACCORD® method (Dialogue-oriented Agreement on Contractual Clauses through Organized Resolution and Discussion), developed and trademarked by acib. DACCORD® is designed to accelerate negotiations, clarify communication, and create fair, efficient outcomes in multi-partner projects.

Our facilitation includes

- **Structured feedback collection:** systematic gathering of comments and proposed changes
- **Consolidated review:** structured synthesis of feedback, streamlined review process
- **Targeted online negotiation:** a single efficient negotiation session to resolve open points
- **Process management:** time-line driven coordination to ensure clarity and punctuality at every stage

Benefits of DACCORD®

- **Accelerated agreement:** eliminate prolonged feedback loops and reduce total negotiation time
- **Transparent, clear process:** structured roadmap from first draft to final agreement, reduced complexity and predictable process)
- **Balanced solutions:** as neutral facilitators, we foster consensus rather than conflict
- **Bridging disciplines:** translation between legal, scientific, and business mindsets
- **Innovation process perspective:** understanding dynamics of collaborative R&D beyond legalities
- **Empowered coordinator:** no burden of simultaneous management of negotiation process and representing own interests

FACTS

- Over 20 years of experience in complex consortium environments (e.g. COMET K2)
- In-depth technical expertise as a leading competence centre in industrial biotechnology
- Proven track record of successful agreements with large consortia (up to 50+ partners)
- Proven to reduce negotiation timelines compared to traditional approaches

COSTS

- **Standard Package:** facilitated negotiations based on standard templates (e.g. DESCAs); Appr. EUR 6.500
- **Custom Solution:** Tailored for agreements with higher complexity or specific requirements – please contact us for a detailed quote.

Let's make your
negotiation faster, fairer
& future-ready!

CONTACT

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